

Understanding People to Improve Your Business

NEW COURSE – ENHANCE
YOUR ESSENTIAL PEOPLE

Includes **FREE** coaching within one month of training to **GUARANTEE** successful application of your new skills back at the workplace!

Course length

2 days + one hour FREE coaching within one month of training by e-mail, phone or Skype

Why come on this course?

To achieve business success through people - this course gives you the latest knowledge of the secrets to enhanced people skills. Participants will leave with tools that help give real insight into relationships.

Who is it for?

This course is designed for middle and senior managers who want to understand others in order to achieve immediate and outstanding business results. The recommended maximum is 8 delegates.

What will I learn?

By the end of this course you will:

- Understand how good your people skills are and have practical methods for improvement
- Benefit from knowing 'how people tick' & proven methods to connect with people on their wavelength
- Know how to develop & motivate others to enhanced performance
- Discover how to develop and use your emotional intelligence for business benefit

Course style

The course will be highly interactive and encourage participation. There will be the opportunity for skills practice, review and practical application of skills. The course also includes FREE coaching within one month of training to GUARANTEE successful application of your new skills back at the workplace!

Course materials

Course manuals are provided to support the topics covered. Certificates of attendance will be presented to each delegate after the training has been completed.

Course contents

- People skills assessment
- Personality secrets for successful leaders & Socratic questions
- Emotional Intelligence – 'how people tick'
- Dealing with difficult people – XYZ of assertiveness
- Enhanced performance - how to connect with, develop and motivate others
- Perceptual positions

ALPHA TRAINING

DEVELOPING YOUR PEOPLE, TO GROW YOUR BUSINESS

How do I book?



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